empowering people with intellectual and developmental disabilities since 1963
Ardmore...Where Communities Thrive

Our organization is a trailblazer as a person-centered LEADER.

Last winter, Ardmore was asked to help a man who had been sleeping in the lobby of a public building. Our Community Living team sprang into action to provide temporary housing and, with the help of state and local partners, a long-term solution that would satisfy Biruk’s expressed need for independence. It didn’t happen overnight and it wasn’t easy, but today, Biruk lives with two friends in his own apartment, building a life of his choosing.
After losing a job last year, EJ struggled with seeing himself as a failure. Our employment team worked with EJ and encouraged him to apply for a position at a Bowie restaurant. Today, he works at MOD Pizza and his vibrant, electric and quirky personality—qualities embraced at MOD—has returned. EJ’s dream was to work—now, not only is he working, he’s excelling!

Albert is challenged each day to coordinate activities for the four men he is assigned to support. He beams when he talks about creating engaging community experiences for them, though he struggles to find places that welcome people with disabilities—places where they aren’t greeted with stares. But Albert says that seeing the excitement in the eyes of a person trying something new or achieving a goal makes his work at Ardmore worthwhile.
## Financials

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>SUPPORT &amp; REVENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>State</td>
</tr>
<tr>
<td>$3,226,476</td>
<td>94.12%</td>
</tr>
<tr>
<td>Property &amp; Equipment (net)</td>
<td>County</td>
</tr>
<tr>
<td>$5,878,985</td>
<td>1.53%</td>
</tr>
<tr>
<td>Other Assets</td>
<td>Contracts &amp; Other</td>
</tr>
<tr>
<td>$88,345</td>
<td>4.08%</td>
</tr>
<tr>
<td>Total Assets</td>
<td>Donations</td>
</tr>
<tr>
<td>$9,193,806</td>
<td>0.27%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
<th>EXPENDITURES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td>Program Services</td>
</tr>
<tr>
<td>$603,791</td>
<td>80.08%</td>
</tr>
<tr>
<td>Long-Term Liabilities</td>
<td>Management &amp; General</td>
</tr>
<tr>
<td>$2,757,074</td>
<td>11.79%</td>
</tr>
<tr>
<td>Net Assets</td>
<td>Fundraising</td>
</tr>
<tr>
<td>$5,832,941</td>
<td>0.13%</td>
</tr>
<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td></td>
</tr>
<tr>
<td>$9,193,806</td>
<td></td>
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</tbody>
</table>

Donations to Ardmore Enterprises are tax deductible to the fullest extent allowed by law.
A copy of our current financial statement is available upon request to the CFO.

## Endavors

<table>
<thead>
<tr>
<th>GOAL 1 . . . For The People We Support</th>
<th>Goaltenders</th>
</tr>
</thead>
<tbody>
<tr>
<td>People are empowered to make informed choices.</td>
<td>Michael Ahearn, Allmond &amp; Company, LLC</td>
</tr>
<tr>
<td>Enhanced Community Living options to include apartment rentals – allowing for more privacy and choice.</td>
<td>Tracy Avant, Bob Grill General Contractor, Inc.</td>
</tr>
<tr>
<td>Realigned Day and Employment Programs so that most people spend their days in the community.</td>
<td>Barry Caison, Clarence &amp; Donna Carter</td>
</tr>
<tr>
<td>Bolstered informed career choices and on-the-job experience with a newly launched internship program.</td>
<td>Patrick Carter, Commercial Insurance Managers, Chris &amp; Heather Deacon, Diplomat Realty</td>
</tr>
<tr>
<td>Broadened opportunities for people in our Community Learning Services program to help others through volunteering.</td>
<td>Jennifer Garofalo, General Mills</td>
</tr>
<tr>
<td>Expanded Community Living options across county lines.</td>
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<tr>
<td>Renovated our Center-Based program environments to have specific functions.</td>
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<tr>
<td>Reorganized transportation to maximize efficiency and promote optimal community integration.</td>
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<tr>
<td>Intensified support for our Direct Support Professionals in providing superlative programs for those we support.</td>
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<tr>
<td>Promoted increased funding for compensation levels of our direct support professionals.</td>
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<tr>
<td>Provided two full days of in-service training.</td>
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<td>Equipped staff with electronic tablets to facilitate real-time responses and support increased community initiatives.</td>
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<td>Streamlined and amplified our recruiting and application process.</td>
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<td>Invited partners such as Developmental Disabilities Administration and Resource Connections to share in our person-centered trainings to engender inter-agency cooperation and promote transparency.</td>
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<tr>
<td>Created case management positions charged with infusing person-centered thinking into the planning process for those we support.</td>
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## FY17 Highlights

### Supporters

- Michael Ahearn
- Allmond & Company, LLC
- Tracy Avant
- Bob Grill General Contractor, Inc.
- Karena Brodie
- Barry Caison
- Clarence & Donna Carter
- Patrick Carter
- Commercial Insurance Managers
- Chris & Heather Deacon
- Diplomat Realty
- Jennifer Garofalo
- General Mills
- Colette Gingles
- Adam Gray
- John Hill
- Roger & Joan Ishimoto
- Ann Kaippalil
- Alice Kauffman
- Marilyn Knight
- Mary Lee Murphy
- Molly Nercessian
- Joan O’Donnell
- John Palmgren
- Tameka Paschal
- Ervin & Elizabeth Reed
- Connie Rickett
- John Rickett
- Howard Stone, Jr.
- Lynn Tarburton
- Carol Tasel
- Technical Specialties, Inc
- Alicia Tutt
- Leslie Washington
- Linda Washington
- Wegmans
- Zeta Associates
- David Ziobro

### Annual Meeting

June 7th | Busboys and Poets | Hyattsville | “We are Ardmore: Grow, Bloom, Thrive”
BOARD OF DIRECTORS

PRESIDENT
Barry Caison
Ben Dyer Associates, Inc.

VICE PRESIDENT
Leslie Washington
Addiction & Mental Health Division, Prince George's County

SECRETARY
Catherine Patterson
Success For All Foundation

TREASURER
Michael Ahearn
Sandy Spring Bank

PAST PRESIDENT
Patrick L. Carter
Technical Specialties

Marvin Allmond
Allmond & Company, LLC

Freddie H. Cook
Cook Financial Services LLC

Eric Frank
Self-Advocate

Ann Kaippallil
Joseph, Greenwald & Laake, PA.

C. Howard Simons
Diplomat Realty 2000+

Howard Stone, Jr.
Prince George's County Government

Tameka Paschal
Prince George's County Public School System

LEADERSHIP TEAM

Douglas McQuade
Chief Executive Officer

Jennifer Garofalo
Chief Financial Officer

Bianca Colbert
Director of Human Resources

Heather Deacon
Director of Development and Communication

Michele Dawson
Director of Community Living

Molly Nercessian
Director of Employment and Community Day Supports

Tasha Dickerson-Johnson
Director of Quality Assurance, Training, and Development

Kendra Mosely
Director of Expansion and Outreach

www.ardmoreenterprises.org
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Bowie, MD 20721
301-306-2575

Ardmore Enterprises, a private, non-profit 501(c)(3) organization, is an equal opportunity employer promoting a drug-free workplace.